

AFFECTED MODELS

XJR

SALES

PRODUCT MARKETING BULLETIN

DATE: 16 October 2006

SUBJECT: 07MY XJR Veneers (American Black Walnut)

For 2007 model year, a special order veneer has been made available on XJR. American Black Walnut did not appear in the original 2007 Order Guide, but is released and available. Selection of American Black Walnut veneers <u>will</u> generate a special order charge.

AVAILABILITY

American Black Walnut may be selected in lieu of Walnut for the following model only: XJR.

IMPORTANT CONSIDERATIONS

Selection of American Black Walnut will generate the charge for Non-Standard Paint & Interior Trim (option code SO, with current MSRP of \$1,000).

American Black Walnut veneers are selected at the model-variant level of ordering. Orders will require selection of specific exterior paint and interior trim colors, as for other special orders.

Selection of American Black Walnut has no affect on steering wheel or shift knob. All 2007MY XJR will be fitted with the charcoal leather R-style steering wheel and charcoal leather R-style shift knob.

VENEER DETAIL

American Black Walnut offers an alternative, <u>satin-finish</u> veneer for XJR. Depicted below is American Black Walnut in a Charcoal interior.



Should you require additional information, please contact: Gregory Sanguinetti Product Manager – XJ and S-TYPE